



[www.GPBC-PGH.org](http://www.GPBC-PGH.org).

## THE CONNECTION

January 5, 2022

THE GREATER PITTSBURGH BUSINESS CONNECTION

We would love to see you every week. Please plan on joining us!

We will be meeting at Eat 'n Park, Business Route 60, Pittsburgh, PA,  
Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!

Visit our website: [www.gpbc-pgh.org](http://www.gpbc-pgh.org) and follow us on twitter:  
[@GPBCAirportChapter](https://twitter.com/GPBCAirportChapter)

President.....Joseph Rozman  
Vice President..... Bill Paviol  
Treasurer.....Bernie Slutiak  
Secretary/Newsletter Editor.....Suzette McCarrell  
Historian/Membership.....Jim Stossel  
Sergeant of arms .....Bill Paviol

# Welcome Visitors

**Jennifer Foster – Choice Background Checks**

**412-418-4558**

[info@choicebackgroundchecks.com](mailto:info@choicebackgroundchecks.com)

**Dr. Lindsey Lear – Ophthalmology Associates of Osborne**

**412-741-6776**

[oaoeyecarespecialists@gmail.com](mailto:oaoeyecarespecialists@gmail.com)

## UPCOMING SPEAKERS

### JANUARY

**January 12, 2022**

10 Minutes - Jen Rosa (Cruise Planners)  
5 Minutes - Rich Coyner 5 (Minuteman Press)

**January 19, 2022**

10 Minutes – David Dauer (Flash Mobile)  
5 Minutes – Barb DeJohn (Colonial Life)

**January 26, 2022**

10 Minutes – Jason Henze (Overhead Door Company of Greater Pittsburgh)  
5 Minutes – Brian Koeberle (Koeberle Law Firm)

***REMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE FOLLOWING WEEK'S SPEAKER TO SWITCH WITH YOU***

**GPBC MEMBERSHIP DIRECTORY**

<p>ANSELL &amp; ASSOCIATES, P.C. (Certified Public Accountant)</p> <p>Susan J. Ansell, CPA 3025 Washington Road, Suite 300 McMurray, PA 15317 Tel: (724) 941-6350 Fax: (724) 941-6377 Cell: (724) 350-6218</p> <p>sansellcpa@gmail.com www.ansellcpa.com</p>	<p>LPL FINANCIAL (Financial advisor)</p> <p>James J. Stossel, MBA LPL Financial Advisor 6000 Babcock Blvd Suite 1009B Pittsburgh, PA 15237</p> <p>Tel: (412)364-6446 x302 Fax: (412)369-2772</p> <p>j.stossel@lpl.com www.JamesStossel.com</p>	<p>BT CONSULTING SERVICE (Small Business Computer Consulting)</p> <p>Brian Thomas 123 Washington Street, Suite 151, Washington, PA 15301 Tel: (412) 469-0733 Fax: (412) 469-0732</p> <p>bthomas@btconsultingservice.com www.btconsultingservice.com</p>
<p>COLONIAL LIFE (Supplemental Employee Insurance Benefits)</p> <p>Barbara DeJohn Cell: (412) 600-5483 Fax: (412) 778-8227</p> <p>barbara.dejohn@coloniallifesales.com</p>	<p>First National Bank (Mortgage Banking Representative)</p> <p>Russell Woodley 100 Sandusky St. Pittsburgh, PA 15212</p> <p>Tel:( 412)-973-2616</p> <p>rwoodley@rocketmail.com woodleyr@fnb-corp.com</p>	<p>WESBANCO (Banking Center Manager)</p> <p>John J. McLay 1060 Freeport Rd. Pittsburgh, PA 15238</p> <p>Tel: (412) 902-3939 Fax: (412) 902-3960</p> <p>jmclay@wesbanco.com www.wesbanco.com</p>
<p>GOODADVERTISING (Advertising Specialties) Eddie &amp; Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Cell (412)576-7513 goodadv@comcast.net www.good-advertising.com grimes.s@comcast.net</p>	<p>INSURANCE CONSULTANTS OF PITTSBURGH (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Tel: (412) 344-2800 Cell: (412) 498-7990 bslutiak@icpitt.com</p>	<p>KELLER WILLIAMS REALTY (Real Estate)</p> <p>Michele Long 417 Walnut St Sewickley, PA 15143 Tel: (412)-749 0100 Cell: (412)-735-0753 michelelong@kw.com www.besthomesinpittsburgh.com</p>

<p>KERNICK TIRE CENTER &amp; AUTO REPAIR (Automobile Services)</p> <p>James Kernick 4470 Steubenville Pike Robinson Township, PA 15205</p> <p>Tel: (412-922-6181)</p> <p>kernicktire@verizon.net</p>	<p>KOEBERLE LAW FIRM (Attorney)</p> <p>Brian Koeberle, 2 Penn Center West Suite 115 Pittsburgh, PA 15276</p> <p>Tel: (412) -788- 9554</p> <p>brian@koeberlelaw.com www.koeberlelaw.com</p>	<p>MARY KAY (Skincare)</p> <p>Stephanie Milazzo Senior Sales Director 2420 Brodhead Rd. Aliquippa, PA 15001</p> <p>Tel:(814) 322-7486 mkdazzlingdivas@hotmail.com www.marykay.com/stephaniemilazzo</p>
<p>MCCARRELL LANDSCAPE CONSTRUCTION, LLC (Landscape Construction – Residential &amp; Commercial)</p> <p>Suzette McCarrell 18 Hamilton Lane Clinton, PA 15026 Tel: (724)- 695- 9099 Cell:( 724 )747-- 9794</p> <p>smccarrell@McCarrellLandscapeConstruction.com</p> <p><a href="http://www.mccarrelllandscapeconstruction.com">www.mccarrelllandscapeconstruction.com</a></p>	<p>MINUTEMAN PRESS (Printing Services)</p> <p>Richard Coyner 20325 Route 19 Cranberry Township, PA 16066</p> <p>Tel: (724)- 772- 4911 Fax: (724) -772 4912 rcoyner@minutemanpress.com</p>	<p>ADT (Small Business Sales Rep)</p> <p>Bill Paviol 88 Donna Drive Pittsburgh, PA 15237</p> <p>Cell: 412.722.3102 WilliamPaviol@adt.com</p>
<p>ROZMAN RESOURCES (HR Services)</p> <p>Joseph Rozman 704 Rolling Green Drive Bethel Park, PA 15102</p> <p>Cell: (412) 715-1504 joerozman@verizon.net</p>	<p>OVERHEAD DOOR COMPANY OF GREATER PITTSBURGH (Commercial, Industrial, &amp; Residential Garage Door Sales &amp; Installation)</p> <p>Jason Henze 400 Poplar Street Pittsburgh, PA. 15223 Phone (412) 781-4000 X 216 Cell: (412)- 337-1875 jhenze@ohdpgh.com www.overheaddoorpittsburgh.com</p>	<p>PALMETTO SOLAR (Solar Consultant)</p> <p>William Baierl 1013 East Carson St. Pittsburgh, PA 15203</p> <p>Cell: 412-965-9000 Baierl.solar@gmail.com</p>
<p>FLASH MOBILE (CELL PHONE SERVICES)</p> <p>David Dauer 724.561.5448 david@dauerpower.com</p>	<p>CRUISE PLANNERS (Travel Advisor)</p> <p>Jennifer Rosa 732-641-3500 Jen.Rosa@cruiseplanners.com</p>	

Always looking for **New Members** to join us! Who do you know?

# REFERRALS

First	Last	Company	2021 Total		January		February		March		April		May		June		July		August		September		October		November		December	
			Given	Received	Given	Received	Given	Received	Given	Received	Given	Received	Given	Received	Given	Received	Given	Received	Given	Received	Given	Received	Given	Received	Given	Received	Given	Received
Susan	Ansell	CPA	6	15						4	3	5		1		1	1		2		1	1	1					
Rich	Coyner	Minute Man Press	3	8						2							1	1			1	1		3	1	1		
Barbara	Dejohn	Colonial Life	4	0						2												2						
Eddie	Grimes	Good Advertising	8	14	2	3				3				1		1	1		2		2	1	3		1	2		
Jason	Henze	Overhead Door Co	4	8						3	2						1		1		2	1			1			
Jim	Kernick	Dick Kernick Auto	3	14		1		1		6				1	1	1			2		2	1	1	1				
Brian	Koeberle	Koeberle Law	9	7			1	1	4		1	2					1	1	1		1	1		2				
Michele	Long	Keller Williams Realty	7	2									1		1		1	1	3				1				2	
Suzette	McCarrell	McCarrell Landscaping	6	2									1				1							1	2	3		
John	McLay	Wesbanco	5	2					1				1						1	2	1			1				
Stephanie	Milazzo	Marykay	12	25		1	3		4	3	1		2			2	1	3		3			2	3	1	1	8	
Bill	Paviol	ADT	15	1	2					3	1			1		3			1				2		1			
Joe	Rozman	Human Resources	8	0								5									2		1					
Bernie	Slutiak	Ins Consultants of Pgh	8	11	1	1		1	1	1		3	1						1	2	2		1	1	2			
Jim	Stosel	LPL financial	10	3	1		1		1								1		2		3	2	3	1				
Brian	Thomas	BT Consulting	2	1																		1			2			
Russell	Woodley	mortgage	4	0																	2			1		1		
Bill	Barrel	solar energy	1	0																	1							
David	Dauer	Flesh mobile	1	0																				1				
Jen	Rosa	Travel																										

Please send referrals given weekly. Updated list will be posted at the end of the month.

[Smccarrell@McCarrellLandscapeConstruction.com](mailto:Smccarrell@McCarrellLandscapeConstruction.com)