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THE CONNECTION

April 2017

THE GREATER PITTSBURGH BUSINESS CONNECTION meets at Eat 'n Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!

Visit our website: www.gpbc-pgh.org and follow us on twitter: @GPBCAirportChap

Officers

President.....Denise Sinkavich
 Vice-President.....Suzette McCarrell
 Treasurer.....Bernie Slutiak
 Secretary.....Lori Melchiorre
 Director.....Eddie Grimes

Membership.....Jim Stossel
 Sergeant-at-Arms..... Brad Amper
 Social Director.....Lori Melchiorre
 Newsletter Editor.....Lori Melchiorre
 Historian.....Jim Stossel

Scheduled Speakers

DATE	10 MINUTE SPEAKER	5 MINUTE SPEAKER
April 5	Jim Stossel	Eric Schwederowski
April 12	Brian Thomas	Lori Melchiorre
April 19	Bruce Kozak	Michelle Long
April 26	Robert Schiff	Susan Ansell
May 3	Denise Sinkavich	Tim Pierce
May 10	John McLay	Kelly Burgos-Harper

Only members speak, there are no outside speakers. The speakers are allotted time to demonstrate the unique aspects of his or her business.

REMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE FOLLOWING WEEK'S SPEAKER TO SWITCH WITH YOU.

GPBC MEMBERSHIP DIRECTORY

<p>SCHIFF MAINTENANCE & CONTRACTING</p> <p>Robert Schiff 909 Santiago Road Imperial, PA 15126 412 805 8602 Robschiff69@yahoo.com</p>	<p>ANSELL & ASSOCIATES, P.C. (Certified Public Accountant)</p> <p>Susan J. Ansell, CPA 3025 Washington Road, Suite 300 McMurray, PA 15317 Tel: (724) 941-6350 Fax: (724) 941-6377 Cell: (724) 350-6218 cpaplus@verizon.net www.ansellcpa.com</p>	<p>BT CONSULTING SERVICE (Small Business Computer Consulting)</p> <p>Brian Thomas 123 Washington Street, Suite 151, Washington, PA 15301 Tel: (412) 469-0733 Fax: (412) 469-0732 bthomas@btconsultingservice.com www.btconsultingservice.com</p>
<p>COMCAST SPOTLIGHT (Television Advertising)</p> <p>Lori Melchiorre 7 Parkway Center, Suite 500 Pittsburgh, PA 15220 Tel: (412) 444-2145 Fax: (412) 808-0060 Lori_Melchiorre@comcast.com www.comcastspotlight.com/pittsburgh</p>	<p>DDS WEB DESIGN (Web Design)</p> <p>Denise Sinkavich PO Box 652 Imperial, PA 15126 Tel: (412) 965-1390 Denise@ddswebdesign.com ddswebdesign.com</p>	<p>AT&T MOBILITY</p> <p>Rachel King 4900 McKnight Road Pittsburgh, PA 15237 724 256 3455 412 364 3670 Rachel.king.1@att.com Att.com</p>
<p>FIRST COMMONWEALTH BANK (Business Banking)</p> <p>John McLay McCandless Office 11 Pine Creek Road Wexford, PA 15090 Tel: (412)-358-3536 Fax: (412)-364-6082 JMclay@fcbanking.com www.fcbanking.com</p>	<p>GOOD ADVERTISING (Advertising Specialties)</p> <p>Eddie & Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Cell (412) 576-7513 goodadv@comcast.net www.good-advertising.com grimes.s@comcast.net</p>	<p>INSURANCE CONSULTANTS OF PGH (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Tel: (412) 344-2800 Fax : (412) 344-2805 Cell: (412) 498-7990 bslutiak@icpitt.com</p>
<p>KELLER WILLIAMS (Real Estate)</p> <p>Michele Long 417 Walnut St Sewickley, PA 15143 Tel: 412-788-0888 ext. 304 Cell: 412-735-0753 michelelong@kw.com www.besthomesinpittsburgh.com</p>	<p>KERNICK TIRE CENTER & AUTO REPAIR (Automobile Service)</p> <p>Dick Kernick 4470 Steubenville Pike Robinson Township, PA15205 Tel: 412-922-6181 kernicktire@verizon.net</p>	<p>MOHSIN MORTGAGE CORPORATION</p> <p>Zafar Mohsin 3075 Washington Road Upper Level Bridgeville, PA 15017 Tel: 412 221 1569 Fax: 412 221 1625 zafm@mmcmtg.com www.mmcmtg.com</p>

<p>MAYFLOWER (Moving Company)</p> <p>Terry Stewart PO Box 1878 Cranberry Township, PA 16066 Tel: 724-553-3989 Fax: 724-553-3967 Terry_Stewart@fifemove.com</p>	<p>ONE SOURCE BUSINESS CONNECTIONS (Payroll Services)</p> <p>Keith Certo 9 W. Beau St. Washington, PA 15301 Tel: (412) 520-5280 keithcerto@onesourcebc.com</p>	<p>SANI-PRODUCTS (Professional Pest Control)</p> <p>Robert Davies 842 East Ohio Street Pittsburgh, PA 15212 Tel: (412) 322-5900 Fax: (412) 322-5909 bugmugrs@aol.com</p>
<p>SPEEDPRO IMAGING (Large Format Printing)</p> <p>Scot Pennell 200 Bursca Drive, Suite 202 Bridgeville, PA 15017 Tel: (412) 220-9100 Fax: (412) 220-9105 spennell@speedpro.com www.speedpropghsouth.com</p>	<p>WOODBURY FINANCIAL SERVICES, INC. (Financial Planning)</p> <p>Jim Stossel 6000 Babcock Blvd. Suite 1009-B Pittsburgh, PA 15237 Tel: (412) 364-6446 x 302 Fax: (412) 369-2772 Cell: (412) 519-2395 jstossel@woodburyfinancial.net www.secretsofsocialsecurity.org</p>	<p>KELLY BURGOS HARPER (Communications & Creative Services)</p> <p>Kelly Burgos Harper 612 Washington Ave Monaca, PA 15061 Tel: 818 970 7866 kellybharper@gmail.com kellybharper.com</p>
<p>MCCARRELL LANDSCAPE CONSTRUCTION, LLC (Landscape Construction)</p> <p>Suzette McCarrell 18 Hamilton Lane Clinton, PA 15026 Tel: 724 695 9099 Cell: 724 747 9794 Fax: 724 695 3723 smccarrell@McCarrellLandscapeConstruction.com www.mccarrelllandscapeconstruction.com</p>	<p>KOEBERLE LAW FIRM</p> <p>Brian Koeberle, Attorney 2 Pen Center West Suite 115 Pittsburgh, PA 15276 Tel: 412 788 9554 brian@koeberlelaw.com www.koeberlelaw.com</p>	<p>BIN THERE DUMP THAT (Residential Friendly Dumpsters)</p> <p>Bruce A. Kozak P.O. Box 245 Imperial, PA 15126 Tel: 724 218 1956 bkozak@bintheredumpthat.com www.pittsburghdumpsterrental.net</p>
<p>PIERCE MEDIA (video production)</p> <p>Tim Pierce 217 Highland Hills Drive Follansbee, WV 26037 Tel: 740 632 2800 piercemedia@mac.com www.piercemediaproductions.com</p>	<p>CARPETS, ETC. (Carpet & Upholstery Cleaning)</p> <p>Eric Schwederowski (412) 221 8851 eric@carpetsetc-pgh.com www.carpetsetc-pgh.com</p>	

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	2016 Total		2017		March	
	Given	Received	Given	Received	Given	Received
Accountant—Susan Ansell	8	5	1	6	4	
Advertising Materials – Ed Grimes	2	11		1	1	1
Automobile Service – Dick Kernick	2	3		4	1	4
Banking—John McLay	6	8	2	1	1	
Bug Mugger - Bob Davies	2	8	1	1		
Contractor – Robert Schiff						
Computer - Brian Thomas	4	3	1	1	3	1
Mortgage Broker – Zafar Mohsin			1	1		1
Financial Broker – Jim Stossel	6	2	2	4	1	
Insurance – Bernie Slutiak	8	12	3	3		
Payroll – Keith Certo	6	8	2	2	2	3
Printing-Large Format—Scot Pennell	4	1	1	1	1	1
Real Estate – Michele Long	6	5	1	2		
Relocation Services – Terry Stewart	6	1	2			
Cable Advertising – Lori Melchiorre	8	5	3	1		
Web Design – Denise Sinkavich	11	9	6	3	4	3
Landscaping – Suzette McCarrell	6	3	1	1	1	
Attorney – Brian Koeberle	4	9	3	1		1
Video Production – Tim Pierce	4	2	1	1		
Carpet Cleaning – Eric Schwederowski	1	1	1			1
Marketing – Kelly Burgos-Harper	1	2	1			
Residential Dumpster- Bruce Kozak		2	1	2		1
AT&T Mobility Services – Rachel King	2	3	3			2
TOTAL REFERRALS	113	113	36	36	19	19

We would like to welcome our newest member: Robert Schiff of Schiff Maintenance & Contracting.

Top tipper of the month of March: Denise Sinkavich & Susan Ansell – each gave 4 referrals!

GPBC is looking for new members: hair stylist, handyman, florist, spa, printer, commercial realtor and many more.