



[www.GPBC-PGH.org](http://www.GPBC-PGH.org)

## THE CONNECTION

DECEMBER 2018

THE GREATER PITTSBURGH BUSINESS CONNECTION meets at Eat ‘n Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

*The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!*

Visit our website: [www.gpbc-pgh.org](http://www.gpbc-pgh.org) and follow us on twitter: @GPBCAirportChap

### Officers

President.....Lori Melchiorre  
 Vice-President.....Suzette McCarrell  
 Treasurer.....Bernie Slutiak  
 Secretary..... Dr. Neha Kumar  
 Director.....

Membership.....Jim Stossel  
 Sergeant-at-Arms.....Eric Schwiederowski  
 Social Director.....  
 Newsletter Editor.....Suzette McCarrell  
 Historian.....Jim Stossel

### Scheduled Speakers

DATE	10 MINUTE SPEAKER	5 MINUTE SPEAKER
December 19	Barbara DeJohn	Dr. Neha Kumar
December 26	HOLIDAY – NO MEETING	HOLIDAY – NO MEETING
January 2	Paul Whitt	Bob Davies
January 9	Dave Sinkavich	Jim Stossel
January 16	Lori Melchiorre	Eric Schweiderowski
January 23	Dick Kernick	Brian Koeberle

*Only members speak, there are no outside speakers. The speakers are allotted time to demonstrate the unique aspects of his or her business.*

**REMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE FOLLOWING WEEK’S SPEAKER TO SWITCH WITH YOU.**

## GPBC MEMBERSHIP DIRECTORY

<p><b>MINUTEMAN PRESS</b> (Printing Services)</p> <p>Richard Coyner 20325 Route 19 Cranberry Township, PA 16066 Tel: 724 772 4911 Fax: 724 772 4912 <a href="mailto:rcoyner@minutemanpress.com">rcoyner@minutemanpress.com</a></p>	<p><b>ANSELL &amp; ASSOCIATES, P.C.</b> (Certified Public Accountant)</p> <p>Susan J. Ansell, CPA 3025 Washington Road, Suite 300 McMurray, PA 15317 Tel: (724) 941-6350 Fax: (724) 941-6377 Cell: (724) 350-6218 <a href="mailto:sansellcpa@gmail.com">sansellcpa@gmail.com</a> <a href="http://www.ansellcpa.com">www.ansellcpa.com</a></p>	<p><b>BT CONSULTING SERVICE</b> (Small Business Computer Consulting)</p> <p>Brian Thomas 123 Washington Street, Suite 151, Washington, PA 15301 Tel: (412) 469-0733 Fax: (412) 469-0732 <a href="mailto:bthomas@btconsultingservice.com">bthomas@btconsultingservice.com</a> <a href="http://www.btconsultingservice.com">www.btconsultingservice.com</a></p>
<p><b>COMCAST SPOTLIGHT</b> (Video Advertising)</p> <p>Lori Melchiorre Senior Account Executive 7 Parkway Center, Suite 550 Pittsburgh, PA 15220 Tel: (412) 444-2145 Mobile: (412) 432 6294 <a href="mailto:Lori_Melchiorre@comcast.com">Lori_Melchiorre@comcast.com</a> <a href="http://www.comcastspotlight.com/pittsburgh">www.comcastspotlight.com/pittsburgh</a></p>	<p><b>DDS WEB DESIGN</b> (Web Design)</p> <p>Dave Sinkavich PO Box 652 Imperial, PA 15126 Tel: (412) 965-1390 <a href="mailto:Dave@ddswebdesign.com">Dave@ddswebdesign.com</a> <a href="http://www.ddswebdesign.com">www.ddswebdesign.com</a></p>	<p><b>MOON DIAMOND DENTAL</b> (Dentist)</p> <p>Dr. Neha A Kumar, DDS 995 Beaver Grade Rd A2 Moon Township, PA 15108 <a href="mailto:moondiamonddental@gmail.com">moondiamonddental@gmail.com</a> <a href="http://www.moondiamonddental.com">www.moondiamonddental.com</a></p>
<p><b>MARY KAY</b> (Skin Care)</p> <p>Stephanie Milazzo Independent Senior Sales Director 814 332 7486 <a href="mailto:stephaniemilazzo@marykay.com">stephaniemilazzo@marykay.com</a> <a href="http://www.marykay.com/stephaniemilazzo">www.marykay.com/stephaniemilazzo</a></p>	<p><b>GOOD ADVERTISING</b> (Advertising Specialties)</p> <p>Eddie &amp; Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Cell (412) 576-7513 <a href="mailto:goodadv@comcast.net">goodadv@comcast.net</a> <a href="http://www.good-advertising.com">www.good-advertising.com</a> <a href="mailto:grimes.s@comcast.net">grimes.s@comcast.net</a></p>	<p><b>INSURANCE CONSULTANTS OF PGH</b> (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Tel: (412) 344-2800 Fax : (412) 344-2805 Cell: (412) 498-7990 <a href="mailto:bslutiak@icpitt.com">bslutiak@icpitt.com</a></p>
<p><b>KELLER WILLIAMS</b> (Real Estate)</p> <p>Michele Long 417 Walnut St Sewickley, PA 15143 Tel: 412-749 0100 Cell: 412-735-0753 <a href="mailto:michelelong@kw.com">michelelong@kw.com</a> <a href="http://www.besthomesinpittsburgh.com">www.besthomesinpittsburgh.com</a></p>	<p><b>KERNICK TIRE CENTER &amp; AUTO REPAIR</b> (Automobile Service)</p> <p>Dick Kernick 4470 Steubenville Pike Robinson Township, PA15205 Tel: 412-922-6181 <a href="mailto:kernicktire@verizon.net">kernicktire@verizon.net</a></p>	<p><b>MOHSIN MORTGAGE CORPORATION</b> (Mortgage Broker)</p> <p>Zaf Mohsin 3075 Washington Road Upper Level Bridgeville, PA 15017 Tel: 412 221 1569 Fax: 412 221 1625 <a href="mailto:zafm@mmcmgt.com">zafm@mmcmgt.com</a> <a href="http://www.mmcmgt.com">www.mmcmgt.com</a></p>

<p><b>MCCARRELL LANDSCAPE CONSTRUCTION, LLC</b> (Landscape Construction – Residential &amp; Commercial)</p> <p>Suzette McCarrell 18 Hamilton Lane Clinton, PA 15026 Tel: 724 695 9099 Cell: 724 747 9794 <a href="mailto:smccarrell@McCarrellLandscapeConstruction.com">smccarrell@McCarrellLandscapeConstruction.com</a> <a href="http://www.mccarrelllandscapeconstruction.com">www.mccarrelllandscapeconstruction.com</a></p>	<p><b>KOEBERLE LAW FIRM</b> (Attorney)</p> <p>Brian Koeberle, Attorney 2 Penn Center West Suite 115 Pittsburgh, PA 15276 Tel: 412 788 9554 <a href="mailto:brian@koeberlelaw.com">brian@koeberlelaw.com</a> <a href="http://www.koeberlelaw.com">www.koeberlelaw.com</a></p>	<p><b>SANI-PRODUCTS</b> (Professional Pest Control)</p> <p>Robert Davies 842 East Ohio Street Pittsburgh, PA 15212 Tel: (412) 322-5900 Fax: (412) 322-5909 <a href="mailto:bugmugrs@aol.com">bugmugrs@aol.com</a></p>
<p><b>WESBANCO</b> (Banker)</p> <p>John J. McLay 5035 Curry Road Pittsburgh, PA 15236 Tel: (412) 902-3939 Fax: (412) 902-3960 <a href="mailto:jmclay@wesbanco.com">jmclay@wesbanco.com</a> <a href="http://www.wesbanco.com">www.wesbanco.com</a></p>	<p><b>WOODBURY FINANCIAL SERVICES, INC.</b> (Financial Planning)</p> <p>Jim Stossel 6000 Babcock Blvd. Suite 1009-B Pittsburgh, PA 15237 Tel: (412) 364-6446 x 302 Fax: (412) 369-2772 Cell: (412) 519-2395 <a href="mailto:jstossel@woodburyfinancial.net">jstossel@woodburyfinancial.net</a> <a href="http://www.secretsofsocialsecurity.org">www.secretsofsocialsecurity.org</a></p>	<p><b>CARPETS ETC.</b> (Carpet &amp; Upholstery Cleaning)</p> <p>Eric Schwiederowski (412) 221 8851 <a href="mailto:eric@carpetsetc-pgh.com">eric@carpetsetc-pgh.com</a> <a href="http://www.carpetsetc-pgh.com">www.carpetsetc-pgh.com</a></p>
<p><b>ROZMAN RESOURCES</b> (HR Services)</p> <p>Joseph Rozman 704 Rolling Green Drive Bethel Park, PA 15102 Cell: (412) 715-1504 <a href="mailto:joerozman@verizon.net">joerozman@verizon.net</a></p>	<p><b>COLONIAL LIFE</b> (Supplemental Employee Insurance Benefits)</p> <p>Barbara DeJohn Cell: (412) 600-5483 Fax: (412) 778-8227 <a href="mailto:barbara.dejohn@coloniallife.com">barbara.dejohn@coloniallife.com</a></p>	<p><b>CELEBRATIONS BAR, BANQUET &amp; GRILL</b> (Bar, Restaurant, Banquet Hall &amp; Catering)</p> <p>Mat Deveaney 8110 Steubenville Pike Imperial, PA 15126 Tel: (724) 695-4333 Cell: (412) 997-1189 <a href="mailto:mat@celebrationsbbg.com">mat@celebrationsbbg.com</a> <a href="http://www.celebrationsbbg.com">www.celebrationsbbg.com</a></p>
<p><b>AMBITENERGY</b> (Independent Consultant - Energy Provider Services)</p> <p>Teresa Jamison Cell: (724) 218-1322 <a href="mailto:tjamison306@gmail.com">tjamison306@gmail.com</a> <a href="http://www.greyt.energy526.com">www.greyt.energy526.com</a></p>	<p><b>FIRSTCHOICE COFFEE SERVICES</b> Sales Consultant</p> <p>Paul Whitt 105 Olivia Street McKees Rocks, PA 15136 Phone: (412) 771-4449 Cell: (412) 522-8291 <a href="mailto:p.whitt@firstchoiceservices.com">p.whitt@firstchoiceservices.com</a> <a href="http://www.firstchoiceservices.com">www.firstchoiceservices.com</a></p>	<p><b>EXCEL CHIROPRACTIC AND REHABILITATION</b> (Chiropractor)</p> <p>Dr. Joseph Van Wagner, DC, CSCS 4898 Campbells Run Road Suite A Pittsburgh, PA 15205 Phone: (412) 489-6036 <a href="mailto:DrV@excelpgh.com">DrV@excelpgh.com</a> <a href="http://www.excelpgh.com">www.excelpgh.com</a></p>
<p><b>ATRIUM STAFFING</b> (Staffing and Recruitment)</p> <p>Matthew Gallardo 625 Liberty Avenue Suite 200 Pittsburgh, PA 15222 Phone (412) 713-7931 <a href="mailto:mgallardo@atriumstaff.com">mgallardo@atriumstaff.com</a> <a href="http://www.atriumstaff.com">www.atriumstaff.com</a></p>	<p><b>VISITING ANGELS</b> (Living Assistance Services)</p> <p>Valerie Candee, RN, BSN 332 W. Pike Street Canonsburg, PA 15317 Phone (724) 745-6857 <a href="mailto:v.candee@visitingangels.com">v.candee@visitingangels.com</a> <a href="http://www.visitingangels.com">www.visitingangels.com</a></p>	

	2017 Total		2018 Total		November	
	Given	Received	Given	Received	Given	Received
Accountant—Susan Ansell	14	8	20	7		
Advertising Materials – Eddie Grimes	17	13	2	15	1	1
Automobile Service – Dick Kernick	1	28	0	15		1
Banking—John McLay	14	9	3	1		
Bug Mugger - Bob Davies	8	10	1	7		
Dental Services – Dr. Neha Kumar	2	3	12	13		1
Computer - Brian Thomas	8	5	6	3		1
Mortgage Broker – Zaf Mohsin	1	10	0	8		
Financial Broker – Jim Stossel	6	10	6	4		
Insurance – Bernie Slutiak	17	9	8	11		
Real Estate – Michele Long	8	9	8	3		
Video Advertising – Lori Melchiorre	15	4	7	3		
Web Design – Dave Sinkavich	22	9	8	2	1	
Landscaping – Suzette McCarrell	8	4	13	7	1	
Attorney – Brian Koeberle	10	7	11	18	2	
Printing Services – Richard Coyner		1	2	11		2
Mary Kay Cosmetics – Stephanie Milazzo	5	8	16	11		1
Carpet Cleaning – Eric Schwiederowski	6	7	8	8	1	
HR Services – Joe Rozman			1	4		
Supplemental Employee Benefits – Barb DeJohn			9	2		
Bar, Grill, Banquet Hall – Mat Deveaney			5	2	1	1
Energy Provider Services – Teresa Jamison			15	6		
Coffee Services – Paul Whitt			2	2	1	
Chiropractor – Dr. Joe Van Wagner			3	2		
Staffing & Recruitment – Matt Gallardo			0	1		
Living Assistance Services – Valerie Candee			0	0		
Past Members	18	26				
<b>TOTAL REFERRALS</b>	<b>180</b>	<b>180</b>	<b>166</b>	<b>166</b>	<b>8</b>	<b>8</b>

**Top tipper for the month of November was Brian Koeberle!!**

**GPBC is looking for new members: hair stylist, handyman, florist, spa, commercial realtor and many more.**