

GREATER PITTSBURGH BUSINESS CONNECTION

January 15, 2025 | Issue #2

WEEKLY SPOTLIGHT

Insurance Consultants of PGH

GPBC is proud to highlight Bernie Slutiak from Insurance Consultants of Pittsburgh. Bernie is an expert in all things insurance since 1989. We know how crazy the world can get, and Insurance Consultants of Pittsburgh protects the things that are important to you throughout all phases of life. Get some peace of mind for yourself, your business, or your loved ones and chat with Bernie!

(412) 498-7990

bslutiak@icpitt.com



Insurance Consultants of Pittsburgh

WHO ARE WE?

GPBC is a group of professionals who meet each week to exchange business leads, network, and discuss current events in the business world!

We are Industry specific and always looking for businesses in new industries. Here's a few we're currently looking for: Florist, Jeweler, Hair Salon, Dentist, Baker, Interior Designer, Plumber, HVAC, Payroll Processing.

We'd love to meet new faces! Join us Wednesdays at Eat n' Park in Robinson Court Shopping Center from 7:15-8:30a. Your first breakfast is on us.

MEET THE 2025 BOARD MEMBERS!

Bill Forde-President (Keller Williams Commercial)

Erdem Ankarali-Vice President (Erdem Fitness)

Bernie Slutiak-Treasurer (Insurance Consultants of Pittsburgh)

Danielle Kicielinski & Nikson Valencik-Secretaries (Dollar Bank)

Jim Stossel-Historian/Membership (LPL Financial)

TBD-Social Media

*"In the middle of every difficulty lies
opportunity"-Albert Einstein*

LOOKING FOR US?

Find us on Facebook: Greater Pittsburgh Business Connection – Airport West Chapter

Visit our website: www.gpbc.com

UPCOMING SPEAKERS

January 22, 2025

10 minutes: Jason Henze-Overhead Door Company of Greater Pittsburgh

5 minutes: Brian Thomas-BT Consulting

January 29, 2025

10 minutes: Erdem Ankarali-Erdem Fitness

5 minutes: Matt Yost-Yost Kitchen & Bath

February 5, 2025

10 minutes: Bill Forde-Keller Williams Commercial

5 minutes: Susan Ansell-Ansell & Associates, P.C.

February 12, 2025

10 minutes: Nicole Sicilia-Piatt Sotheby's International Realty

5 minutes: Jim Kernick-Kernick Tire Center & Auto Repair

What did you miss this week?

Bill Paviol, Smart Wired Security, discussed the benefit of security systems to businesses. The right security system in place can boost productivity, lower insurance premiums, and provide a peace of mind to customers to increase foot traffic.

Lori Bernish-Meier, SpotOn, gave a history about her background and how she decided to join SpotOn. She is passionate about helping businesses avoid long-term contracts and "hidden junk fees". SpotOn is a very transparent company that specializes in any business that accepts credit cards. There is also an incentive program for any referrals received by SpotOn.

Be sure to give your referrals to Nikson Valencik or Danielle Kicielinski after the meeting or via email!

REFERRALS IN JANUARY

Given

Lori Bernish-Meier-1
Barbara DeJohn-2
Stephanie Milazzo-5
Danielle Kicielinski-1

Received

Lori Bernish-Meier-3
Stephanie Milazzo-1
Nick Hollinger-1
Jim Kernick-2
Bill Paviol-1
Guest-1

REFERRALS YTD

Given (9)

Lori Bernish-Meier-1
Barbara DeJohn-2
Stephanie Milazzo-5
Danielle Kicielinski-1

Received (9)

Lori Bernish-Meier-3
Stephanie Milazzo-1
Nick Hollinger-1
Jim Kernick-2
Bill Paviol-1
Guest-1

<p>Small Business Computer Consulting</p> <p>Brian Thomas- BT Consulting Service</p> <p>(412) 469-0733 bthomas@btconsultingservice.com</p> <p>Visit Website</p>	<p>Certified Public Accountant</p> <p>Susan Ansell, CPA- Ansell & Associates, P.C.</p> <p>(724) 350-6218 sansellcpa@gmail.com</p> <p>Visit Website</p>	<p>Financial Advisor</p> <p>James Stossel, MBA- LPL Financial</p> <p>(412) 364-6446 x302 j.stossel@lpl.com</p> <p>Visit Website</p>
<p>Commercial Realty</p> <p>Bill Forde- Keller Williams Commercial</p> <p>(412) 439-0429 Bforde@kwcommercial.com</p> <p>Visit Website</p>	<p>Garage Door Sales & Installation</p> <p>Jason Henze- Overhead Door Company of Greater Pittsburgh</p> <p>(412) 337-1875 jhenze@ohdpgh.com</p> <p>Visit Website</p>	<p>Advertising Specialties</p> <p>Eddie Grimes- Good Advertising</p> <p>(412) 576-7513 goodadv@comcast.net</p> <p>Visit Website</p>
<p>Security</p> <p>Bill Paviol- Smart Wired Security</p> <p>(412) 722-3102 paviol@yahoo.com</p>	<p>Landscape Construction-Residential & Commercial</p> <p>Suzette McCarrell- McCarrell Landscape Construction, LLC</p> <p>(724) 747-9794 smccarrell@mccarrelllandscapeconstruction.com</p> <p>Visit Website</p>	<p>Supplemental Employee Insurance Benefits</p> <p>Barbara DeJohn-Colonial Life</p> <p>(412) 600-5483 Barbara.dejohn@coloniallifesales.com</p>
<p>Insurance</p> <p>Bernard Slutiak- Insurance Consultants of Pittsburgh</p> <p>(412) 498-7990 bslutiak@icpitt.com</p>	<p>Hospitality Specialist/Merchant Services</p> <p>Lori Bernish-Meier- SpotOn</p> <p>(412) 728-7518 Lori.bernish-meier@spoton.com</p>	<p>Automobile Services</p> <p>James Kernick- Kernick Tire Center & Auto Repair</p> <p>(412) 922-6181 kernicktire@verizon.net</p>
<p>Kitchen & Bath Construction Services</p> <p>Matt Yost- Yost Kitchen & Bath</p> <p>(304) 816-1725 Mattyost31692@hotmail.com</p>	<p>Attorney</p> <p>Brian Koeberle- Koeberle Law Firm</p> <p>(412) 788-9554 brian@koeberlelaw.com</p> <p>Visit Website</p>	<p>Skincare</p> <p>Stephanie Milazzo- Mary Kay</p> <p>(814) 322-7486 mkdazzlingdivas@hotmail.com</p> <p>Visit Website</p>
<p>Personal Trainer/Nutrition Coach</p> <p>Erdem Ankarali- Erdem Fitness</p> <p>(207) 632-8098 erdem@virtuefitheath.com</p> <p>Visit Website</p>	<p>Mortgage Loan Officer</p> <p>Nick Hollinger- Victorian Finance, LLC</p> <p>(412) 877-9041 nhollinger@victorianfinance.com</p> <p>Visit Website</p>	<p>Residential Realty</p> <p>Nicole Sicilia- Piatt Sotheby's International Realty</p> <p>(412) 452-2595 nsicilia@piattsir.com</p> <p>Visit Website</p>
<p>Banking</p> <p>Danielle Kicielinski & Nikson Valencik- Dollar Bank</p> <p>(412) 922-4208 Dkicielinski264@dollarbank.com valenciknr@dollarbank.com</p> <p>Visit Website</p>		