

GREATER PITTSBURGH BUSINESS CONNECTION

February 12, 2025 | Issue #6

WEEKLY SPOTLIGHT

Keller Williams Commercial Real Estate

GPBC is excited to highlight Bill Forde from Keller Williams Commercial Real Estate. KW Commercial is the number one Real Estate company in the United States. Bill specializes in buying and selling property for businesses. Don't have a succession plan for your business when you retire? Bill can help with that too! They have the most up-to-date technology so you can simplify your life and never feel out of touch. Contact Bill for all your commercial Real Estate needs!

(412) 439-0429

bforde@kwcommercial.com

WHO ARE WE?

GPBC is a group of professionals who meet each week to exchange business leads, network, and discuss current events in the business world!

We are Industry specific and always looking for businesses in new industries. Here's a few we're currently looking for: Florist, Jeweler, Hair Salon, Dentist, Baker, Interior Designer, Plumber, HVAC, Payroll Processing.

We'd love to meet new faces! Join us Wednesdays at Eat n' Park in Robinson Court Shopping Center from 7:15-8:30a. Your first breakfast is on us.

MEET THE 2025 BOARD MEMBERS!

Bill Forde-President (Keller Williams Commercial)

Erdem Ankarali-Vice President (Erdem Fitness)

Bernie Slutiak-Treasurer (Insurance Consultants of Pittsburgh)

Danielle Kicielinski & Nikson Valencik-Secretaries (Dollar Bank)

Jim Stossel-Historian/Membership (LPL Financial)

Erdem Ankarali & Suzette McCarrell-Social Media (Erdem Fitness & McCarrell Landscape & Construction, LLC)



“Opportunities don’t happen. You create them.”

-Chris Grosser

LOOKING FOR US?

Find us on Facebook: Greater Pittsburgh Business Connection – Airport West Chapter

Visit our website: www.gpbc-pgh.org

UPCOMING SPEAKERS

February 19, 2025

10 minutes: Stephanie Milazzo-Mary Kay

5 minutes: Nick Hollinger-Victorian Finance, LLC

February 26, 2025

10 minutes: Barbara DeJohn-Colonial Life

5 minutes: Eddie Grimes-Good Advertising

March 5, 2025

10 minutes: Jim Stossel-LPL Financial

5 minutes: Danielle Kicielinski-Dollar Bank

March 12, 2025

10 minutes: Bill Paviol-Smart Wired Security

5 minutes: Brian Koeberle-Koeberle Law Firm

What did you miss this week?

Nicole Sicilia, Piatt Sotheby's International Realty, brought some fun with Valentine's Day trivia-Real Estate themed! Did you know February is the best time to sell a home? This month, homes tend to sell 15% faster than any other month of the year. Nicole is always available for all your real estate needs.

Jim Kernick, Kernick Tire Center & Auto Repair, gave us some insight on the different parts of cars and how complex each of them can be. We got to pass around some of these parts during his presentation and view all the components that make up our vehicles. He also briefly discussed electric vehicles that are on the rise, Tesla is only one of many companies that are dipping their toes into the electric vehicle space.

Be sure to give your referrals to Nikson Valencik or Danielle Kicielinski after the meeting or via email!

REFERRALS IN FEBRUARY

Given (3)

Lori Bernish-Meier-1
Jim Kernick-1
Bill Paviol-1

Received (3)

Nick Hollinger-1
Suzette McCarrell-1
Jim Stossel-1

REFERRALS YTD

Given (15)

Lori Bernish-Meier-2
Barbara DeJohn-2
Stephanie Milazzo-5
Danielle Kicielinski-1
Brian Koeberle-3
Jim Kernick-1
Bill Paviol-1

Received (15)

Lori Bernish-Meier-3
Stephanie Milazzo-1
Nick Hollinger-2
Jim Kernick-4
Bill Paviol-1
Guest-1
Suzette McCarrell-1
Jim Stossel-1
Matt Yost-1

<p>Small Business Computer Consulting</p> <p>Brian Thomas- BT Consulting Service</p> <p>(412) 469-0733 bthomas@btconsultingservice.com</p> <p>Visit Website</p>	<p>Certified Public Accountant</p> <p>Susan Ansell, CPA- Ansell & Associates, P.C.</p> <p>(724) 350-6218 sansellcpa@gmail.com</p> <p>Visit Website</p>	<p>Financial Advisor</p> <p>James Stossel, MBA- LPL Financial</p> <p>(412) 364-6446 x302 j.stossel@lpl.com</p> <p>Visit Website</p>
<p>Commercial Realty</p> <p>Bill Forde- Keller Williams Commercial</p> <p>(412) 439-0429 Bforde@kwcommercial.com</p> <p>Visit Website</p>	<p>Garage Door Sales & Installation</p> <p>Jason Henze- Overhead Door Company of Greater Pittsburgh</p> <p>(412) 337-1875 jhenze@ohdpgh.com</p> <p>Visit Website</p>	<p>Advertising Specialties</p> <p>Eddie Grimes- Good Advertising</p> <p>(412) 576-7513 goodadv@comcast.net</p> <p>Visit Website</p>
<p>Security</p> <p>Bill Paviol- Smart Wired Security</p> <p>(412) 722-3102 paviol@yahoo.com</p>	<p>Landscape Construction-Residential & Commercial</p> <p>Suzette McCarrell- McCarrell Landscape Construction, LLC</p> <p>(724) 747-9794 smccarrell@mccarrelllandscapeconstruction.com</p> <p>Visit Website</p>	<p>Supplemental Employee Insurance Benefits</p> <p>Barbara DeJohn-Colonial Life</p> <p>(412) 600-5483 Barbara.dejohn@coloniallifesales.com</p>
<p>Insurance</p> <p>Bernard Slutiak- Insurance Consultants of Pittsburgh</p> <p>(412) 498-7990 bslutiak@icpitt.com</p>	<p>Hospitality Specialist/Merchant Services</p> <p>Lori Bernish-Meier- SpotOn</p> <p>(412) 728-7518 Lori.bernish-meier@spoton.com</p>	<p>Automobile Services</p> <p>James Kernick- Kernick Tire Center & Auto Repair</p> <p>(412) 922-6181 kernicktire@verizon.net</p>
<p>Kitchen & Bath Construction Services</p> <p>Matt Yost- Yost Kitchen & Bath</p> <p>(304) 816-1725 Mattyost31692@hotmail.com</p>	<p>Attorney</p> <p>Brian Koeberle- Koeberle Law Firm</p> <p>(412) 788-9554 brian@koeberlelaw.com</p> <p>Visit Website</p>	<p>Skincare</p> <p>Stephanie Milazzo- Mary Kay</p> <p>(814) 322-7486 mkdazzlingdivas@hotmail.com</p> <p>Visit Website</p>
<p>Personal Trainer/Nutrition Coach</p> <p>Erdem Ankarali- Erdem Fitness</p> <p>(207) 632-8098 erdem@virtuefitheath.com</p> <p>Visit Website</p>	<p>Mortgage Loan Officer</p> <p>Nick Hollinger- Victorian Finance, LLC</p> <p>(412) 877-9041 nhollinger@victorianfinance.com</p> <p>Visit Website</p>	<p>Residential Realty</p> <p>Nicole Sicilia- Piatt Sotheby's International Realty</p> <p>(412) 452-2595 nsicilia@piattsir.com</p> <p>Visit Website</p>
<p>Banking</p> <p>Danielle Kicielinski & Nikson Valencik- Dollar Bank</p> <p>(412) 922-4208 Dkicielinski264@dollarbank.com valenciknr@dollarbank.com</p> <p>Visit Website</p>		