

GREATER PITTSBURGH BUSINESS CONNECTION

February 26, 2025 | Issue #8

WEEKLY SPOTLIGHT

Mary Kay

GPBC is excited to highlight Stephanie Milazzo from Mary Kay. Mary Kay has been around since 1963 providing people with skincare and makeup that suits their unique skin's needs. Dry in the winter or oily in the summer? Stephanie has products to help with that! You never know what your skin is missing until you try something new to wake up and refresh it. Contact Stephanie to get your own consultation in the books, your skin will thank you later.

Stephanie Milazzo

(814) 322-7486

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WHO ARE WE?

GPBC is a group of professionals who meet each week to exchange business leads, network, and discuss current events in the business world!

We are Industry specific and always looking for businesses in new industries. Here's a few we're currently looking for: Florist, Jeweler, Hair Salon, Dentist, Baker, Interior Designer, Plumber, HVAC, Payroll Processing.

We'd love to meet new faces! Join us Wednesdays at Eat n' Park in Robinson Court Shopping Center from 7:15-8:30a. Your first breakfast is on us.

MEET THE 2025 BOARD MEMBERS!

Bill Forde-President (Keller Williams Commercial)

Erdem Ankarali-Vice President (Erdem Fitness)

Bernie Slutiak-Treasurer (Insurance Consultants of Pittsburgh)

Danielle Kicielinski & Nikson Valencik-Secretaries (Dollar Bank)

Jim Stossel-Historian/Membership (LPL Financial)

Erdem Ankarali & Suzette McCarrell-Social Media (Erdem Fitness & McCarrell Landscape & Construction, LLC)

MARY KAY

"The value of an idea lies in the using of it."

Thomas Edison

LOOKING FOR US?

Find us on Facebook: Greater Pittsburgh Business Connection – Airport West Chapter

Visit our website: www.gpbc-pgh.org

UPCOMING SPEAKERS

March 5, 2025

10 minutes: Jim Stossel-LPL Financial

5 minutes: Danielle Kicielinski-Dollar Bank

March 12, 2025

10 minutes: Bill Paviol-Smart Wired Security

5 minutes: Brian Koeberle-Koeberle Law Firm

March 19, 2025

10 minutes: Brian Thomas-BT Consulting Service

5 minutes: Suzette McCarrell-McCarrell Landscape & Construction

March 26, 2025

10 minutes: Matt Yost-Yost Kitchen & Bath

5 minutes: Bernie Slutiak-Insurance Consultants of Pittsburgh

What did you miss this week?

Barbara DeJohn, Colonial Life, spoke about how the prices of Colonial Life have not increased while everything else has around us. Because Colonial Life utilizes employers with lower income employees, they value keeping their prices low. She also discussed risk ratings. For example, accounting has very low risk while any job that uses your hands has increased risk. A lot of companies are shifting their technology to shop for your own policy online. However, this doesn't give the face-to-face value that Barb brings to make sure that you're completely covered.

Eddie Grimes, Good Advertising, went around the room and gave a quick 10 second commercial for everyone's business. Eddie prides himself on remembering customers and colleagues to create better relationships. As he said this week, "little things mean business".

Be sure to give your referrals to Nikson Valencik or Danielle Kicielinski after the meeting or via email!

REFERRALS IN FEBRUARY

Given (6)

Lori Bernish-Meier-1
Jim Kernick-1
Bill Paviol-1
Susan Ansell-1
Nick Hollinger-1
Brian Koeberle-1

Received (6)

Nick Hollinger-1
Suzette McCarrell-1
Jim Stossel-1
Brian Koeberle-1
Bernie Slutiak-1
Matt Yost-1

REFERRALS YTD

Given (17)

Lori Bernish-Meier-2
Barbara DeJohn-2
Stephanie Milazzo-5
Danielle Kicielinski-1
Brian Koeberle-3
Jim Kernick-1
Bill Paviol-1
Nick Hollinger-1
Susan Ansell-1

Received (17)

Lori Bernish-Meier-3
Stephanie Milazzo-1
Nick Hollinger-2
Jim Kernick-4
Bill Paviol-1
Guest-1
Suzette McCarrell-1
Jim Stossel-1
Matt Yost-1
Brian Koeberle-1
Bernie Slutiak-1

<p>Small Business Computer Consulting</p> <p>Brian Thomas- BT Consulting Service</p> <p>(412) 469-0733 bthomas@btconsultingservice.com</p> <p>Visit Website</p>	<p>Certified Public Accountant</p> <p>Susan Ansell, CPA- Ansell & Associates, P.C.</p> <p>(724) 350-6218 sansellcpa@gmail.com</p> <p>Visit Website</p>	<p>Financial Advisor</p> <p>James Stossel, MBA- LPL Financial</p> <p>(412) 364-6446 x302 j.stossel@lpl.com</p> <p>Visit Website</p>
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