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THE CONNECTION

January 2019

THE GREATER PITTSBURGH BUSINESS CONNECTION meets at Eat 'n Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!

Visit our website: www.gpbc-pgh.org and follow us on twitter: @GPBCAirportChap

Officers

President.....Rich Coyner
 Vice-President.....Brian Koeberle
 Treasurer.....Bernie Slutiak
 Secretary.....Michele Long
 Director.....Lori Melchoirre.

Membership.....Jim Stossel
 Sergeant-at-Arms.....Eric Schwiederowski
 Social Director.....
 Newsletter Editor.....Michele Long
 Historian.....Jim Stossel

Scheduled Speakers

<u>DATE</u>	<u>10 MINUTE SPEAKER</u>	<u>5 MINUTE SPEAKER</u>
January 30	Eddie Grimes	Suzette McCarrell
February 6	Michele Long	Rich Coyner
February 13	Bernie Slutiak	Stephanie Milazzo
February 20	New Member	Theresa Jameson
February 27	Matt Deveaney	Dr. Joe Van Wagner
March 6	Joe Rozman	Matt Galarado

Only members speak, there are no outside speakers. The speakers are allotted time to demonstrate the unique aspects of his or her business.

REMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE FOLLOWING WEEK'S SPEAKER TO SWITCH WITH YOU.

GPBC MEMBERSHIP DIRECTORY

<p>MINUTEMAN PRESS (Printing Services)</p> <p>Richard Coyner 20325 Route 19 Cranberry Township, PA 16066 Tel: 724 772 4911 Fax: 724 772 4912 rcoyner@minutemanpress.com</p>	<p>ANSELL & ASSOCIATES, P.C. (Certified Public Accountant)</p> <p>Susan J. Ansell, CPA 3025 Washington Road, Suite 300 McMurray, PA 15317 Tel: (724) 941-6350 Fax: (724) 941-6377 Cell: (724) 350-6218 sansellcpa@gmail.com www.ansellcpa.com</p>	<p>BT CONSULTING SERVICE (Small Business Computer Consulting)</p> <p>Brian Thomas 123 Washington Street, Suite 151, Washington, PA 15301 Tel: (412) 469-0733 Fax: (412) 469-0732 bthomas@btconsultingservice.com www.btconsultingservice.com</p>
<p>COMCAST SPOTLIGHT (Video Advertising)</p> <p>Lori Melchiorre Senior Account Executive 7 Parkway Center, Suite 550 Pittsburgh, PA 15220 Tel: (412) 444-2145 Mobile: (412) 432 6294 Lori_Melchiorre@comcast.com www.comcastspotlight.com/pittsburgh</p>	<p>DDS WEB DESIGN (Web Design)</p> <p>Dave Sinkavich PO Box 652 Imperial, PA 15126 Tel: (412) 965-1390 Dave@ddswebdesign.com www.ddswebdesign.com</p>	<p>MOON DIAMOND DENTAL (Dentist)</p> <p>Dr. Neha A Kumar, DDS 995 Beaver Grade Rd A2 Moon Township, PA 15108 moondiamonddental@gmail.com www.moondiamonddental.com</p>
<p>MARY KAY (Skin Care)</p> <p>Stephanie Milazzo Independent Senior Sales Director 814 332 7486 stephaniemilazzo@marykay.com www.marykay.com/stephaniemilazzo</p>	<p>GOOD ADVERTISING (Advertising Specialties)</p> <p>Eddie & Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Cell (412) 576-7513 goodadv@comcast.net www.good-advertising.com grimes.s@comcast.net</p>	<p>INSURANCE CONSULTANTS OF PGH (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Tel: (412) 344-2800 Fax : (412) 344-2805 Cell: (412) 498-7990 bslutiak@icpitt.com</p>
<p>KELLER WILLIAMS (Real Estate)</p> <p>Michele Long 417 Walnut St Sewickley, PA 15143 Tel: 412-749 0100 Cell: 412-735-0753 michelelong@kw.com www.besthomesinpittsburgh.com</p>	<p>KERNICK TIRE CENTER & AUTO REPAIR (Automobile Service)</p> <p>Dick Kernick 4470 Steubenville Pike Robinson Township, PA15205 Tel: 412-922-6181 kernicktire@verizon.net</p>	<p>MOHSIN MORTGAGE CORPORATION (Mortgage Broker)</p> <p>Zaf Mohsin 3075 Washington Road Upper Level Bridgeville, PA 15017 Tel: 412 221 1569 Fax: 412 221 1625 zafm@mmcmtg.com www.mmcmtg.com</p>

<p>MCCARRELL LANDSCAPE CONSTRUCTION, LLC (Landscape Construction – Residential & Commercial)</p> <p>Suzette McCarrell 18 Hamilton Lane Clinton, PA 15026 Tel: 724 695 9099 Cell: 724 747 9794 smccarrell@McCarrellLandscapeConstruction.com www.mccarrelllandscapeconstruction.com</p>	<p>KOEBERLE LAW FIRM (Attorney)</p> <p>Brian Koeberle, Attorney 2 Penn Center West Suite 115 Pittsburgh, PA 15276 Tel: 412 788 9554 brian@koeberlelaw.com www.koeberlelaw.com</p>	<p>SANI-PRODUCTS (Professional Pest Control)</p> <p>Robert Davies 842 East Ohio Street Pittsburgh, PA 15212 Tel: (412) 322-5900 Fax: (412) 322-5909 bugmugrs@aol.com</p>
<p>WESBANCO (Banker)</p> <p>John J. McLay 5035 Curry Road Pittsburgh, PA 15236 Tel: (412) 902-3939 Fax: (412) 902-3960 jmclay@wesbanco.com www.wesbanco.com</p>	<p>WOODBURY FINANCIAL SERVICES, INC. (Financial Planning)</p> <p>Jim Stossel 6000 Babcock Blvd. Suite 1009-B Pittsburgh, PA 15237 Tel: (412) 364-6446 x 302 Fax: (412) 369-2772 Cell: (412) 519-2395 jstossel@woodburyfinancial.net www.secretsofsocialsecurity.org</p>	<p>CARPETS ETC. (Carpet & Upholstery Cleaning)</p> <p>Eric Schwiederowski (412) 221 8851 eric@carpetsetc-pgh.com www.carpetsetc-pgh.com</p>
<p>ROZMAN RESOURCES (HR Services)</p> <p>Joseph Rozman 704 Rolling Green Drive Bethel Park, PA 15102 Cell: (412) 715-1504 joerozman@verizon.net</p>	<p>COLONIAL LIFE (Supplemental Employee Insurance Benefits)</p> <p>Barbara DeJohn Cell: (412) 600-5483 Fax: (412) 778-8227 barbara_dejohn@coloniallife.com</p>	<p>CELEBRATIONS BAR, BANQUET & GRILL (Bar, Restaurant, Banquet Hall & Catering)</p> <p>Mat Deveaney 8110 Steubenville Pike Imperial, PA 15126 Tel: (724) 695-4333 Cell: (412) 997-1189 mat@celebrationsbbg.com www.celebrationsbbg.com</p>
<p>AMBITENERGY (Independent Consultant - Energy Provider Services)</p> <p>Teresa Jamison Cell: (724) 218-1322 tjamison306@gmail.com www.greyt.energy526.com</p>	<p>FIRSTCHOICE COFFEE SERVICES Sales Consultant</p> <p>Paul Whitt 105 Olivia Street McKees Rocks, PA 15136 Phone: (412) 771-4449 Cell: (412) 522-8291 p.whitt@firstchoiceservices.com www.firstchoiceservices.com</p>	<p>EXCEL CHIROPRACTIC AND REHABILITATION (Chiropractor)</p> <p>Dr. Joseph Van Wagner, DC, CSCS 4898 Campbells Run Road Suite A Pittsburgh, PA 15205 Phone: (412) 489-6036 DrV@excelpgh.com www.excelpgh.com</p>
<p>ATRIUM STAFFING (Staffing and Recruitment)</p> <p>Matthew Gallardo 625 Liberty Avenue Suite 200 Pittsburgh, PA 15222 Phone (412) 713-7931 mgallardo@atriumstaff.com www.atriumstaff.com</p>	<p>VISITING ANGELS (Living Assistance Services)</p> <p>Valerie Candee, RN, BSN 332 W. Pike Street Canonsburg, PA 15317 Phone (724) 745-6857 v.candee@visitingangels.com www.visitingangels.com</p>	

	2017 Total		2018 Total		December 2018	
	Given	Received	Given	Received	Given	Received
Accountant—Susan Ansell	14	8	23	7	3	
Advertising Materials – Eddie Grimes	17	13	2	15		
Automobile Service – Dick Kernick	1	28	0	20		5
Banking—John McLay	14	9	4	3	1	2
Bug Mugger - Bob Davies	8	10	2	7	1	
Dental Services – Dr. Neha Kumar	2	3	12	14		1
Computer - Brian Thomas	8	5	6	5		2
Mortgage Broker – Zaf Mohsin	1	10	0	8		
Financial Broker – Jim Stossel	6	10	6	4		
Insurance – Bernie Slutiak	17	9	8	14		3
Real Estate – Michele Long	8	9	8	3		
Video Advertising – Lori Melchiorre	15	4	8	3	1	
Web Design – Dave Sinkavich	22	9	9	3	1	1
Landscaping – Suzette McCarrell	8	4	14	7	1	
Attorney – Brian Koeberle	10	7	13	18	2	
Printing Services – Richard Coyner		1	3	11	1	
Mary Kay Cosmetics – Stephanie Milazzo	5	8	16	13		2
Carpet Cleaning – Eric Schwiederowski	6	7	10	8	2	
HR Services – Joe Rozman			1	4		
Supplemental Employee Benefits – Barb DeJohn			10	2	1	
Bar, Grill, Banquet Hall – Mat Deveaney			5	2		
Energy Provider Services – Teresa Jamison			15	6		
Coffee Services – Paul Whitt			4	2	2	
Chiropractor – Dr. Joe Van Wagner			3	2		
Staffing & Recruitment – Matt Gallardo			0	1		
Living Assistance Services – Valerie Candee			0	0		
Past Members	18	26				
TOTAL REFERRALS	180	180	182	182	16	16

Top tipper for the month of December was Susan Ansell!!

GPBC is looking for new members: hair stylist, handyman, florist, spa, commercial realtor and many more.