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THE CONNECTION

June 2017

THE GREATER PITTSBURGH BUSINESS CONNECTION meets at Eat 'n Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!

Visit our website: www.gpbc-pgh.org and follow us on twitter: @GPBCAirportChap

Officers

President.....Denise Sinkavich
 Vice-President.....Suzette McCarrell
 Treasurer.....Bernie Slutiak
 Secretary.....Lori Melchiorre
 Director.....Eddie Grimes

Membership.....Jim Stossel
 Sergeant-at-Arms..... Keith Certo
 Social Director.....Lori Melchiorre
 Newsletter Editor.....Lori Melchiorre
 Historian.....Jim Stossel

Scheduled Speakers

<u>DATE</u>	<u>10 MINUTE SPEAKER</u>	<u>5 MINUTE SPEAKER</u>
June 14	Zaf Mohsin	Dick Kernick
June 21	Denise Sinkavich	John Betancourt
June 28	Lori Melchiorre	Brian Thomas
July 5	Michele Long	Jim Stossel
July 12	Bruce Kozak	Eric Schwiederowski
July 19	Tim Pierce	Bob Davies

Only members speak, there are no outside speakers. The speakers are allotted time to demonstrate the unique aspects of his or her business.

REMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE FOLLOWING WEEK'S SPEAKER TO SWITCH WITH YOU.

GPBC MEMBERSHIP DIRECTORY

<p>SCHIFF MAINTENANCE & CONTRACTING</p> <p>Robert Schiff 909 Santiago Road Imperial, PA 15126 412 805 8602 Robschiff69@yahoo.com</p>	<p>ANSELL & ASSOCIATES, P.C. (Certified Public Accountant)</p> <p>Susan J. Ansell, CPA 3025 Washington Road, Suite 300 McMurray, PA 15317 Tel: (724) 941-6350 Fax: (724) 941-6377 Cell: (724) 350-6218 cpaplus@verizon.net www.ansellcpa.com</p>	<p>BT CONSULTING SERVICE (Small Business Computer Consulting)</p> <p>Brian Thomas 123 Washington Street, Suite 151, Washington, PA 15301 Tel: (412) 469-0733 Fax: (412) 469-0732 bthomas@btconsultingservice.com www.btconsultingservice.com</p>
<p>COMCAST SPOTLIGHT (Television Advertising)</p> <p>Lori Melchiorre 7 Parkway Center, Suite 500 Pittsburgh, PA 15220 Tel: (412) 444-2145 Fax: (412) 808-0060 Lori_Melchiorre@comcast.com www.comcastspotlight.com/pittsburgh</p>	<p>DDS WEB DESIGN (Web Design)</p> <p>Denise Sinkavich PO Box 652 Imperial, PA 15126 Tel: (412) 965-1390 Denise@ddswebdesign.com ddswebdesign.com</p>	<p>CARPETS ETC. (Carpet & Upholstery Cleaning)</p> <p>Eric Schwiederowski (412) 221 8851 eric@carpetsetc-pgh.com www.carpetsetc-pgh.com</p>
<p>MARY KAY</p> <p>Stephanie Milazzo 814 332 7486 stephaniemilazzo@marykay.com www.marykay.com/stephaniemilazzo</p>	<p>GOOD ADVERTISING (Advertising Specialties)</p> <p>Eddie & Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Cell (412) 576-7513 goodadv@comcast.net www.good-advertising.com grimes.s@comcast.net</p>	<p>INSURANCE CONSULTANTS OF PGH (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Tel: (412) 344-2800 Fax : (412) 344-2805 Cell: (412) 498-7990 bslutiak@icpitt.com http://www.icpitt.com/</p>
<p>KELLER WILLIAMS (Real Estate)</p> <p>Michele Long 417 Walnut St Sewickley, PA 15143 Tel: 412-749 0100 Cell: 412-735-0753 michelelong@kw.com www.besthomesinpittsburgh.com</p>	<p>KERNICK TIRE CENTER & AUTO REPAIR (Automobile Service)</p> <p>Dick Kernick 4470 Steubenville Pike Robinson Township, PA15205 Tel: 412-922-6181 kernicktire@verizon.net</p>	<p>MOHSIN MORTGAGE CORPORATION</p> <p>Zafar Mohsin 3075 Washington Road Upper Level Bridgeville, PA 15017 Tel: 412 221 1569 Fax: 412 221 1625 zafm@mmcmgt.com www.mmcmgt.com</p>

<p>MAYFLOWER (Moving Company)</p> <p>Terry Stewart PO Box 1878 Cranberry Township, PA 16066 Tel: 724-553-3989 Fax: 724-553-3967 Terry_Stewart@fifemove.com http://www.fifemove.com/</p>	<p>ONE SOURCE BUSINESS CONNECTIONS (Payroll Services)</p> <p>Keith Certo 4000 Washington Road Suite 104 McMurray, PA 15317 Tel: (412) 520-5280 keithcerto@onesourcebc.com</p>	<p>SANI-PRODUCTS (Professional Pest Control)</p> <p>Robert Davies 842 East Ohio Street Pittsburgh, PA 15212 Tel: (412) 322-5900 Fax: (412) 322-5909 bugmugrs@aol.com http://bugmuggers.net/</p>
<p>SPEEDPRO IMAGING (Large Format Printing)</p> <p>Scot Pennell 200 Bursca Drive, Suite 202 Bridgeville, PA 15017 Tel: (412) 220-9100 Fax: (412) 220-9105 spennell@speedpro.com www.speedpropghsouth.com</p>	<p>WOODBURY FINANCIAL SERVICES, INC. (Financial Planning)</p> <p>Jim Stossel 6000 Babcock Blvd. Suite 1009-B Pittsburgh, PA 15237 Tel: (412) 364-6446 x 302 Fax: (412) 369-2772 Cell: (412) 519-2395 jstossel@woodburyfinancial.net www.secretsofsocialsecurity.org</p>	<p>KELLY BURGOS HARPER (Communications & Creative Services)</p> <p>Kelly Burgos Harper 612 Washington Ave Monaca, PA 15061 Tel: 818 970 7866 kellybharper@gmail.com www.kellybharper.com</p>
<p>MCCARRELL LANDSCAPE CONSTRUCTION, LLC (Landscape Construction)</p> <p>Suzette McCarrell 18 Hamilton Lane Clinton, PA 15026 Tel: 724 695 9099 Cell: 724 747 9794 Fax: 724 695 3723 smccarrell@McCarrellLandscapeConstruction.com www.mccarrelllandscapeconstruction.com</p>	<p>KOEBERLE LAW FIRM</p> <p>Brian Koeberle, Attorney 2 Penn Center West Suite 115 Pittsburgh, PA 15276 Tel: 412 788 9554 brian@koeberlelaw.com www.koeberlelaw.com</p>	<p>BIN THERE DUMP THAT (Residential Friendly Dumpsters)</p> <p>Bruce A. Kozak P.O. Box 245 Imperial, PA 15126 Tel: 724 218 1956 bkozak@bintheredumpthat.com www.pittsburghdumpsterrental.net</p>
<p>PIERCE MEDIA (video production)</p> <p>Tim Pierce 217 Highland Hills Drive Follansbee, WV 26037 Tel: 740 632 2800 piercemedia@mac.com www.piercemediaproductions.com</p>	<p>Steel City Wheel House (Custom Auto accessories)</p> <p>John Betancourt 250 Main St Imperial PA 15126 34johnbetancourt@gmail.com www.steelcitywheelhouse.com</p>	

	2016 Total		2017		May	
	Given	Received	Given	Received	Given	Received
Accountant—Susan Ansell	8	5	5	7	2	1
Advertising Materials – Ed Grimes	2	11	5	5	3	1
Contractor – Robert Schiff			2	1		1
Automobile Service – Dick Kernick	2	3	1	9		5
Banking—John McLay	6	8	7	1		1
Bug Muggger - Bob Davies	2	8	2	4		2
Computer - Brian Thomas	4	3	4	2	1	
Mortgage Broker – Zafar Mohsin			1	2		1
Financial Broker – Jim Stossel	6	2	3	6		2
Insurance – Bernie Slutiak	8	12	5	3		
Payroll – Keith Certo	6	8	5	7	2	1
Printing-Large Format—Scot Pennell	4	1	2	3	2	
Real Estate – Michele Long	6	5	2	3	1	1
Relocation Services – Terry Stewart	6	1	2		1	
Cable Advertising – Lori Melchiorre	8	5	5	1		
Web Design – Denise Sinkavich	11	9	10	7	2	
Landscaping – Suzette McCarrell	6	3	3	2		
Attorney – Brian Koeberle	4	9	4	3	2	
Mary Kay Cosmetics – Stephanie Milazzo						1
AT&T Mobility Services – Rachel King	2	3	3	2		
Video Production – Tim Pierce	4	2	1	2		
Carpet Cleaning – Eric Schwederowski	1	1	2	2	1	
Marketing – Kelly Burgos-Harper	1	2	1	2		
Residential Dumpster- Bruce Kozak		2	1	3		
TOTAL REFERRALS	113	113	77	77	17	17

Top tipper of the month of May: Eddie Grimes of Good Advertising with 4 referrals given.

GPBC is looking for new members: hair stylist, handyman, florist, spa, printer, commercial realtor and many more.