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THE CONNECTION

March 2016

THE GREATER PITTSBURGH BUSINESS CONNECTION meets at Eat 'n Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!

Visit our website: www.gpbc-pgh.org and follow us on twitter: @GPBCAirportChap

Officers

President.....John McLay
 Vice-President.....Denise Sinkavich
 Treasurer.....Bernie Slutiak
 Secretary.....Lori Melchiorre
 Director.....Eddie Grimes

Membership.....Jim Stossel
 Sergeant-at-Arms..... Brad Amper
 Social Director.....Lori Melchiorre
 Newsletter Editor.....Lori Melchiorre
 Historian.....Jim Stossel

Scheduled Speakers

<u>DATE</u>	<u>10 MINUTE SPEAKER</u>	<u>5 MINUTE SPEAKER</u>
March 9	Dick Kernick	Kevin Hartung
March 16	Denise Sinkavich	Lori Melchiorre
March 23	Samuel Mickler	Eddie Grimes
March 30	Bob Davies	Susan Ansell
April 6	Suzette McCarrell	Eddie Grimes
April 13	Brian Koeberle	John McLay

Only members speak, there are no outside speakers. The speakers are allotted time to demonstrate the unique aspects of his or her business.

REMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE FOLLOWING WEEK'S SPEAKER TO SWITCH WITH YOU.

GPBC MEMBERSHIP DIRECTORY

<p>#1 COCHRAN (Automobile Sales)</p> <p>Brad Amper 5200 Campbells Run Road Pittsburgh, PA 15205 Tel: 412-788-4444 x 14052 Fax: 412-787-4481 Cell: 412-583-5116 Bamper@cochran.com www.cochran.com</p>	<p>ANSELL & ASSOCIATES, P.C. (Certified Public Accountant)</p> <p>Susan J. Ansell, CPA 3025 Washington Road, Suite 300 McMurray, PA 15317 Tel: (724) 941-6350 Fax: (724) 941-6377 Cell: (724) 350-6218 cpaplus@verizon.net www.ansellcpa.com</p>	<p>BT CONSULTING SERVICE (Small Business Computer Consulting)</p> <p>Brian Thomas 123 Washington Street, Suite 151, Washington, PA 15301 Tel: (412) 469-0733 Fax: (412) 469-0732 bthomas@btconsultingservice.com www.btconsultingservice.com</p>
<p>COMCAST SPOTLIGHT (Television Advertising)</p> <p>Lori Melchiorre 7 Parkway Center, Suite 500 Pittsburgh, PA 15220 Tel: (412) 444-2145 Fax: (412) 808-0060 Lori_Melchiorre@cable.comcast.com www.comcastspotlight.com/pittsburgh</p>	<p>DDS WEB DESIGN (Web Design)</p> <p>Denise Sinkavich PO Box 652 Imperial, PA 15126 Tel: (412) 965-1390 Denise@ddswebdesign.com ddswebdesign.com</p>	<p>FAMILY CHIROPRACTIC CENTER (Chiropractor)</p> <p>Kevin S. Hartung D.C. 5168 Campbells Run Rd Pittsburgh PA 15205 Tel: (412) 787-3320 kevinhartung01@gmail.com</p>
<p>FIRST COMMONWEALTH BANK (Business Banking)</p> <p>John McLay McCandless Office 11 Pine Creek Road Wexford, PA 15090 Tel: (412)-358-3536 Fax: (412)-364-6082 JMclay@fcbanking.com www.fcbanking.com</p>	<p>GOOD ADVERTISING (Advertising Specialties)</p> <p>Eddie & Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Cell (412) 576-7513 goodadv@comcast.net www.good-advertising.com grimes.s@comcast.net</p>	<p>INSURANCE CONSULTANTS OF PGH (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Tel: (412) 344-2800 Fax : (412) 344-2805 Cell: (412) 498-7990 bslutiak@icpitt.com</p>
<p>KELLER WILLIAMS (Real Estate)</p> <p>Michele Long 1000 Cliff Mine Road Ste. 101 Pittsburgh, PA 15275 Tel: 412-788-0888 ext. 304 Cell: 412-735-0753 michelelong@kw.com www.besthomesinpittsburgh.com</p>	<p>KERNICK TIRE CENTER & AUTO REPAIR (Automobile Service)</p> <p>Dick Kernick 4470 Steubenville Pike Robinson Township, PA15205 Tel: 412-922-6181 kernicktire@verizon.net</p>	<p>LEASING MANAGEMENT ASSOCIATES, INC. (Equipment Leasing)</p> <p>Dennis W. Glinski 20 East Main ST. Carnegie, PA 15106 Tel: 412-279-9000 Fax: 412-279-9050 dennymfi@verizon.net</p>

Guests:

<p>MAYFLOWER (Moving Company)</p> <p>Terry Stewart PO Box 1878 Cranberry Township, PA 16066 Tel: 724-553-3989 Fax: 724-553-3967 Terry_Stewart@fifemove.com</p>	<p>ONE SOURCE BUSINESS CONNECTIONS (Payroll Services)</p> <p>Keith Certo 9 W. Beau St. Washington , PA 15301 Tel: (412) 520-5280</p> <p>keithcerto@onesourcebc.com</p>	<p>SANI-PRODUCTS (Professional Pest Control)</p> <p>Robert Davies 842 East Ohio Street Pittsburgh, PA 15212 Tel: (412) 322-5900 Fax: (412) 322-5909 bugmugrs@aol.com</p>
<p>SPEEDPRO IMAGING (Large Format Printing)</p> <p>Scot Pennell 200 Bursca Drive, Suite 202 Bridgeville, PA 15017 Tel: (412) 220-9100 Fax: (412) 220-9105 spennell@speedpro.com www.speedpropghsouth.com</p>	<p>WOODBURY FINANCIAL SERVICES, INC. (Financial Planning)</p> <p>Jim Stossel 6000 Babcock Blvd. Suite 1009-B Pittsburgh, PA 15237 Tel: (412) 364-6446 x 302 Fax: (412) 369-2772 Cell: (412) 519-2395 jstossel@woodburyfinancial.net www.secretsofsocialsecurity.org</p>	<p>COMCAST BUSINESS (Business phone/internet)</p> <p>Samuel Mickler Account Executive 15 Summit park Drive Pittsburgh, PA 15275 Tel: (412) 295 5444 Samuel_mickler@cable.comcast.com</p>
<p>McCarrell Landscape Construction, LLC (Landscape Construction)</p> <p>Suzette McCarrell 18 Hamilton Lane Clinton, PA 15026 Tel: 724 695 9099 Cell: 724 747 9794 Fax: 724 695 3723 smccarrell@McCarrellLandscapeConstruction.com www.mccarrelllandscapeconstruction.com</p>		

February Guests:

Suzette McCarrell of McCarrell Landscape Construction – Guest of Denise Sinkavich,
Gretchen Moore of Strassburger Mckenna Gutnik & Gefsky – Guest of Denise Sinkavich

	2015 Total		February		March	
	Given	Received	Given	Received	Given	Received
Accountant—Susan Ansell	9	2		3	2	
Advertising Materials – Ed Grimes	1	20				
Automobile Sales – Brad Amper	2	2	1	1		
Automobile Service – Dick Kernick	2	2				
Banking—John McLay	12	12	2	3		
Bug Mugger - Bob Davies	4	10	2			
Chiropractor – Kevin Hartung	10	7		1		
Computer - Brian Thomas	8	3				
Equipment Leasing – Dennis Glinski	22	3				
Financial Broker – Jim Stossel	9	4	2	1		
Insurance – Bernie Slutiak	5	8	3	2		2
Payroll – Keith Certo	5	1	2	2		
Printing-Large Format—Scot Pennell		16	1			
Real Estate – Michele Long	5	6				
Relocation Services – Terry Stewart	6	5				
Television Advertising – Lori Melchiorre	1	1	2	3		
Web Design – Denise Sinkavich	10	5	7	3		
Business Phone/Internet – Samuel Mickler				2		
Landscaping – Suzette McCarrell				1		
Total Leads	156	156	22	22		
Visitors/Past Members	12	25	1	3	2	

Target Tipper of the month with 7 leads is Denise Sinkavich. A good lead for Denise is any business looking to increase traffic to their website.

**Congratulations to our members who had perfect attendance in February:
Denise Sinkavich, Bernie Slutiak, Scot Pennell, Jim Stossel & Lori Melchiorre.**

Congratulations to Denise Sinkavich for sponsoring Suzette McCarrell as our newest member.

GPBC is looking for new members: hair stylist, heating and cooling, handyman, florist, spa, commercial realtor and many more.