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## THE CONNECTION

October 2017

THE GREATER PITTSBURGH BUSINESS CONNECTION meets at Eat 'n Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

*The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!*

**Visit our website: [www.gpbc-pgh.org](http://www.gpbc-pgh.org) and follow us on twitter: @GPBCAirportChap**

### Officers

President.....Denise Sinkavich  
 Vice-President.....Suzette McCarrell  
 Treasurer.....Bernie Slutiak  
 Secretary.....Lori Melchiorre  
 Director.....Eddie Grimes

Membership.....Jim Stossel  
 Sergeant-at-Arms..... Keith Certo  
 Social Director.....Lori Melchiorre  
 Newsletter Editor.....Lori Melchiorre  
 Historian.....Jim Stossel

### Scheduled Speakers

DATE	10 MINUTE SPEAKER	5 MINUTE SPEAKER
Oct 25	Denise Sinkavich	Kelly Burgos-Harper
Nov 1	Bernie Slutiak	Brian Thomas
Nov 8	Terry Stewart	Open for new member
Nov 15	Jim Stossel	Dick Kernick
Nov 22	Brian Koeberle	Dr Neha Kumar
Nov 29	Eric Schwiederowski	Eddie Grimes

*Only members speak, there are no outside speakers. The speakers are allotted time to demonstrate the unique aspects of his or her business.*

**REMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE FOLLOWING WEEK'S SPEAKER TO SWITCH WITH YOU.**

# GPBC MEMBERSHIP DIRECTORY

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<p><b>COMCAST SPOTLIGHT</b> (Video Advertising)</p> <p>Lori Melchiorre Senior Account Executive 7 Parkway Center, Suite 550 Pittsburgh, PA 15220 Tel: (412) 444-2145 Mobile: (412) 432 6294 <a href="mailto:Lori_Melchiorre@comcast.com">Lori_Melchiorre@comcast.com</a> <a href="http://comcastspotlight.com/pittsburgh">comcastspotlight.com/pittsburgh</a></p>	<p><b>DDS WEB DESIGN</b> (Web Design)</p> <p>Denise Sinkavich PO Box 652 Imperial, PA 15126 Tel: (412) 965-1390 <a href="mailto:Denise@ddswebdesign.com">Denise@ddswebdesign.com</a> <a href="http://ddswebdesign.com">ddswebdesign.com</a></p>	<p><b>MOON DIAMOND DENTAL</b></p> <p>Neha A Kumar, DDS 995 Beaver Grade Rd A2 Moon Township, PA 15108 <a href="mailto:moondiamonddental@gmail.com">moondiamonddental@gmail.com</a> <a href="http://moondiamonddental.com">moondiamonddental.com</a></p>
<p><b>MARY KAY</b></p> <p>Stephanie Milazzo 814 332 7486 <a href="mailto:stephaniemilazzo@marykay.com">stephaniemilazzo@marykay.com</a> <a href="http://www.marykay.com/stephaniemilazzo">www.marykay.com/stephaniemilazzo</a></p>	<p><b>GOOD ADVERTISING</b> (Advertising Specialties)</p> <p>Eddie &amp; Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Cell (412) 576-7513 <a href="mailto:goodadv@comcast.net">goodadv@comcast.net</a> <a href="http://www.good-advertising.com">www.good-advertising.com</a> <a href="mailto:grimes.s@comcast.net">grimes.s@comcast.net</a></p>	<p><b>INSURANCE CONSULTANTS OF PGH</b> (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Tel: (412) 344-2800 Fax : (412) 344-2805 Cell: (412) 498-7990 <a href="mailto:bslutiak@icpitt.com">bslutiak@icpitt.com</a></p>
<p><b>KELLER WILLIAMS</b> (Real Estate)</p> <p>Michele Long 417 Walnut St Sewickley, PA 15143 Tel: 412-749 0100 Cell: 412-735-0753 <a href="mailto:michelelong@kw.com">michelelong@kw.com</a> <a href="http://www.besthomesinpittsburgh.com">www.besthomesinpittsburgh.com</a></p>	<p><b>KERNICK TIRE CENTER &amp; AUTO REPAIR</b> (Automobile Service)</p> <p>Dick Kernick 4470 Steubenville Pike Robinson Township, PA15205 Tel: 412-922-6181 <a href="mailto:kernicktire@verizon.net">kernicktire@verizon.net</a></p>	<p><b>MOHSIN MORTGAGE CORPORATION</b></p> <p>Zafar Mohsin 3075 Washington Road Upper Level Bridgeville, PA 15017 Tel: 412 221 1569 Fax: 412 221 1625 <a href="mailto:zafm@mmcmgt.com">zafm@mmcmgt.com</a> <a href="http://www.mmcmgt.com">www.mmcmgt.com</a></p>

<p><b>MAYFLOWER</b> (Moving Company)</p> <p>Terry Stewart PO Box 1878 Cranberry Township, PA 16066 Tel: 724-553-3989 Fax: 724-553-3967 <a href="mailto:Terry_Stewart@fifemove.com">Terry_Stewart@fifemove.com</a></p>	<p><b>ONE SOURCE BUSINESS CONNECTIONS</b> (Payroll Services)</p> <p>Keith Certo 4000 Washington Road Suite 104 McMurray, PA 15317 Tel: (412) 520-5280 <a href="mailto:keithcerto@onesourcebc.com">keithcerto@onesourcebc.com</a></p>	<p><b>SANI-PRODUCTS</b> (Professional Pest Control)</p> <p>Robert Davies 842 East Ohio Street Pittsburgh, PA 15212 Tel: (412) 322-5900 Fax: (412) 322-5909 <a href="mailto:bugmugrs@aol.com">bugmugrs@aol.com</a></p>
<p><b>WesBanco</b> (Bank)</p> <p>John J. McLay 5035 Curry Road Pittsburgh, PA 15236 Tel: (412) 902-3939 Fax: (412) 902-3960 <a href="mailto:jmclay@wesbanco.com">jmclay@wesbanco.com</a> <a href="http://www.wesbanco.com">www.wesbanco.com</a></p>	<p><b>WOODBURY FINANCIAL SERVICES, INC.</b> (Financial Planning)</p> <p>Jim Stossel 6000 Babcock Blvd. Suite 1009-B Pittsburgh, PA 15237 Tel: (412) 364-6446 x 302 Fax: (412) 369-2772 Cell: (412) 519-2395 <a href="mailto:jstossel@woodburyfinancial.net">jstossel@woodburyfinancial.net</a> <a href="http://www.secretsofsocialsecurity.org">www.secretsofsocialsecurity.org</a></p>	<p><b>KELLY BURGOS HARPER</b> (Communications &amp; Creative Services)</p> <p>Kelly Burgos Harper 612 Washington Ave Monaca, PA 15061 Tel: 818 970 7866 <a href="mailto:kellybharper@gmail.com">kellybharper@gmail.com</a> kellybharper.com</p>
<p><b>MCCARRELL LANDSCAPE CONSTRUCTION, LLC</b> (Landscape Construction)</p> <p>Suzette McCarrell 18 Hamilton Lane Clinton, PA 15026 Tel: 724 695 9099 Cell: 724 747 9794 Fax: 724 695 3723 <a href="mailto:smccarrell@McCarrellLandscapeConstruction.com">smccarrell@McCarrellLandscapeConstruction.com</a> <a href="http://www.mccarrelllandscapeconstruction.com">www.mccarrelllandscapeconstruction.com</a></p>	<p><b>KOEBERLE LAW FIRM</b></p> <p>Brian Koeberle, Attorney 2 Penn Center West Suite 115 Pittsburgh, PA 15276 Tel: 412 788 9554 <a href="mailto:brian@koeberlelaw.com">brian@koeberlelaw.com</a> <a href="http://www.koeberlelaw.com">www.koeberlelaw.com</a></p>	<p><b>CARPETS ETC.</b> (Carpet &amp; Upholstery Cleaning)</p> <p>Eric Schwiederowski (412) 221 8851 <a href="mailto:eric@carpetsetc-pgh.com">eric@carpetsetc-pgh.com</a> <a href="http://www.carpetsetc-pgh.com">www.carpetsetc-pgh.com</a></p>
<p><b>PIERCE MEDIA</b> (video production)</p> <p>Tim Pierce 217 Highland Hills Drive Follansbee, WV 26037 Tel: 740 632 2800 <a href="mailto:piercemedi@mac.com">piercemedi@mac.com</a> <a href="http://www.piercemediaproductions.com">www.piercemediaproductions.com</a></p>		

	2016 Total		2017		September	
	Given	Received	Given	Received	Given	Received
Accountant—Susan Ansell	8	5	7	8	4	
Advertising Materials – Ed Grimes	2	11	14	13		
Automobile Service – Dick Kernick	2	3	1	20		2
Banking—John McLay	6	8	11	3		2
Bug Muggger - Bob Davies	2	8	5	9		
Dental Services – Dr Neha Kumar						
Computer - Brian Thomas	4	3	7	4	1	
Mortgage Broker – Zafar Mohsin			1	6		2
Financial Broker – Jim Stossel	6	2	5	8	1	
Insurance – Bernie Slutiak	8	12	11	6		
Payroll – Keith Certo	6	8	10	8	1	
Printing-Large Format—Scot Pennell (gone)	4	1	7	3		
Real Estate – Michele Long	6	5	7	6		1
Relocation Services – Terry Stewart	6	1	3	1		
Video Advertising – Lori Melchiorre	8	5	8	3	1	
Web Design – Denise Sinkavich	11	9	16	7	1	
Landscaping – Suzette McCarrell	6	3	4	4	2	
Attorney – Brian Koeberle	4	9	6	4		3
Printing Services – Richard Coyner						
Mary Kay Cosmetics – Stephanie Milazzo			3	3	1	
Video Production – Tim Pierce	4	2	1	3		1
Carpet Cleaning – Eric Schwederowski	1	1	4	6		
Marketing – Kelly Burgos-Harper	1	2	2	4		1
<b>TOTAL REFERRALS</b>	<b>113</b>	<b>113</b>	<b>133</b>	<b>127</b>	<b>12</b>	<b>12</b>

**Top tipper for the month of September – Susan Ansell who gave 4 referrals!**

**GPBC is looking for new members: hair stylist, handyman, florist, spa, commercial realtor and many more.**