

GREATER PITTSBURGH BUSINESS CONNECTION

February 19, 2025 | Issue #7

WEEKLY SPOTLIGHT

Jim Kernick

Kernick Tire & Auto Service Center

Kernick Tire & Auto Service Center has been family owned and operated for over 59 years. They are dedicated to servicing Pittsburgh area families with quality and dependable repair you can trust. These values are instilled each ASE certified mechanic employed with Kernick Tire & Auto Service Center.

(412) 922-6181

kernicktire@verizon.net

WHO ARE WE?

GPBC is a group of professionals who meet each week to exchange business leads, network, and discuss current events in the business world!

We are Industry specific and always looking for businesses in new industries. Here's a few we're currently looking for: Florist, Jeweler, Hair Salon, Dentist, Baker, Interior Designer, Plumber, HVAC, Payroll Processing.

We'd love to meet new faces! Join us Wednesdays at Eat n' Park in Robinson Court Shopping Center from 7:15-8:30a. Your first breakfast is on us.

MEET THE 2025 BOARD MEMBERS!

Bill Forde-President (Keller Williams Commercial)

Erdem Ankarali-Vice President (Erdem Fitness)

Bernie Slutiak-Treasurer (Insurance Consultants of Pittsburgh)

Danielle Kicielinski & Nikson Valencik-Secretaries (Dollar Bank)

Jim Stossel-Historian/Membership (LPL Financial)

Erdem Ankarali & Suzette McCarrell-Social Media (Erdem Fitness & McCarrell Landscape & Construction, LLC)

“Opportunities don’t happen. You create them.”

-Chris Grosser

LOOKING FOR US?

Find us on Facebook: Greater Pittsburgh Business Connection – Airport West Chapter

Visit our website: www.gpbc-pgh.org

UPCOMING SPEAKERS

February 26, 2025

10 minutes: Barbara DeJohn-Colonial Life

5 minutes: Eddie Grimes-Good Advertising

March 5, 2025

10 minutes: Jim Stossel-LPL Financial

5 minutes: Danielle Kicielinski-Dollar Bank

March 12, 2025

10 minutes: Bill Paviol-Smart Wired Security

5 minutes: Brian Koeberle-Koeberle Law Firm

March 19, 2025

10 minutes: Brian Thomas-BT Consulting Service

5 minutes: Suzette McCarrell-McCarrell Landscaping

What did you miss this week?

Nick Hollinger discussed today's mortgage environment. Rates remaining high due to the spread between the 10 year treasury and current fixed rate. January proves to be a challenging month to obtain a mortgage as consumers tend to struggle with credit scores and less homes are available on the market. Nick commented that the market will be "heating up" as families and individuals are finding more reason to move. These reasons include things such as change in family size and more employers requiring their teams to return to the office.

Stephanie Milazzo spoke about the importance of engaging with your clients, regardless of the industry you are in. Each year, Mary Kay celebrates birthdays and anniversaries of their consultants. Stephanie has taken that one step further and celebrates memorable days for her customers, as well! Stephanie takes the time to send a personal text, card, or gift to everyone that she works with, making them feel beautiful inside and out!

Be sure to give your referrals to Nikson Valencik or Danielle Kicielinski after the meeting or via email!

REFERRALS IN FEBRUARY

Given (3)

Lori Bernish-Meier-1
Jim Kernick-1
Bill Paviol-1
Nick Hollinger-1

Received (3)

Nick Hollinger-1
Suzette McCarrell-1
Jim Stossel-1
Bernie Slutiak-1

REFERRALS YTD

Given (16)

Lori Bernish-Meier-2
Barbara DeJohn-2
Stephanie Milazzo-5
Danielle Kicielinski-1
Brian Koeberle-3
Jim Kernick-1
Bill Paviol-1
Nick Hollinger-1

Received (16)

Lori Bernish-Meier-3
Stephanie Milazzo-1
Nick Hollinger-2
Jim Kernick-4
Bill Paviol-1
Suzette McCarrell-1
Jim Stossel-1
Matt Yost-1
Bernie Slutiak-1
Guest-1

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